



PROCUREMENT & WAREHOUSING SERVICES

FINANCIAL ANALYSIS WORKSHEET

BID INFORMATION			
New Bid # (Ex: 10-004R):	FY21-034	Preparation Date:	March 30, 2020
Previous Bid # (Ex: 10-004R):	FY20-073	Buyer/PA:	HARMONI CLEALAND
New Bid Award Total:	\$5,026,705	Bid Title:	Continuation of Leased Hardware / Software for District FY20
Previous Award Total:	\$6,326,668		
Bid Type:	REPLACEMENT BID		
Previous Bid Term (Start Date):	7/1/2019	New Bid Term (In Months):	12
Previous Bid Term (End Date):	6/30/2020	# of Months Into Bid:	8
SPEND REPORTING			
Purchase Order(s) Spend:		\$4,815,910	
P Card Purchases:		\$0	
Total Invoiced-to-Date Amount (PO + Pcard Purchases):		\$4,815,910	
Average Monthly Expenditure:		\$601,989	
Unused Authorized Spending:		\$1,510,758	
Est. Forecasted Spend (For Entire Bid Term):		\$7,223,864	
VENDOR INFORMATION			
Awarded Vendors:	M/WBE Status (If applicable):	Spend:	
106161-SAP PUBLIC SERVICES INC.		\$	1,328,451
128227-STREAMVU LLC		\$	351,068
120210-BURLINGTON ENGLISH INC		\$	342,144
132740-UPLAND SOFTWARE INC		\$	278,394
127332-DISCOVERY EDUCATION INC		\$	263,840
107438-OPEN TEXT INC		\$	169,169
114285-SECURITY IDENTIFICATION SYSTEMS COR		\$	154,075
103503-ACELO SOLUTIONS		\$	146,002
124076-HEARTLAND PAYMENT SYSTEMS INC		\$	143,100
133460-ARIBA INC		\$	140,000
114830-COMPREHENSIVE ADULT STUDENT		\$	120,015
104825-EARTH NETWORKS INC		\$	106,800
127996-PROQUEST LLC		\$	104,956
106275-ENCYCLOPAEDIA BRITANNICA		\$	98,100
118611-D2L LTD		\$	96,390
130261-DRC/CTB		\$	92,398
135476-CURVATURE INC		\$	81,323
107937-MICROSOFT CORPORATION		\$	77,620
129760-CRITICAL ELEMENTS LLC		\$	75,000
101000-EDUCATION LOGISTICS INC		\$	50,074
104946-JDL HORIZONS, INCORPORATED		\$	49,694
106804-KRONOS INCORPORATED		\$	49,278
107224-CENGAGE LEARNING		\$	47,305
103099-SUNGARD AVAILABILITY SERVICES		\$	46,056
105061-EPI-USE LABS LLC		\$	33,992
106774-CDW GOVERNMENT INC		\$	32,252
125835-HARMONIC INC		\$	29,911
108219-RICOH INC		\$	29,164
101249-ORACLE AMERICA INC		\$	27,494
107450-Tumbleweed Press Inc		\$	25,000
106832-BLACKBOARD INC		\$	24,500
102369-MAINLINE INFORMATION SYSTEMS INC		\$	22,714
102915-JDL TECHNOLOGIES INC		\$	19,787
102656-FLORICAL SYSTEMS		\$	19,500
115651-GOVCONNECTION INC		\$	19,405
104198-SHI CORP		\$	17,944
124271-SPRINGSHARE LLC		\$	12,875
119525-GRASS VALLEY USA LLC		\$	12,755
101921-IRON MOUNTAIN MANAGEMENT INC		\$	11,174
132887-ROCKET SOFTWARE INC		\$	8,508

